2010 CAIE CONFERENCE

Future Trends in International Education

DISCLAIMER

- This presentation was delivered at the CAIE Conference in Calgary, Canada, on 22 October 2010
- The presentation shall be considered incomplete without oral explanation
- Copyright ICG, 2010. All rights reserved.

INTENTION OF THIS PRESENTATION

- Map out trajectories of already evident trends into the near and mediumterm future
- Stimulate discussion through pointed observations and forward looking scenario analysis

FOUR CHANGE PARADIGMS AND IMPLICATIONS

- Rationalization, reform, and risk
- Fragmentation and globalization
- A real war for talent
- Hyper competition

and

Implications for national competitiveness

RATIONALIZATION, REFORM, AND RISK

- Many functions, structures, and governance paradigms in higher education are not conducive to modern, rational management styles and an international component tends to amplify these issues
- As a response, governments are increasingly forcing accountability onto higher education institutions (not always in an optimal manner)
- Some institutions have begun the long change management process towards a more rational administrative and governance approach
- At the same time, strategic and sometimes operational risk patterns have increased for all higher education institutions
- This trend is still ill understood and few institutions have an answer to the question where they want to be positioned 10 or 20 years out

Long drawn out, reluctant, but inevitable trend

FRAGMENTATION AND GLOBALIZATION

- (Higher) education used to be a clearly structured, essentially public, and effectively localized
- The on-going internationalization process has begun to challenge these notions. Education is becoming fragmented, more private/commercial, and less embedded in local context
- Fragmentation is taking place along multiple dimensions:
 - Student expectations
 - Degree/study trajectories
 - Delivery models and modes (online to off-shore)
 - Institutional structures
 - Systems and governance
- Internationalization has already attained a new quality by becoming globalized, i.e. broader/deeper/more consequential

The structural landscape of international education will be irreversibly altered

A REAL WAR FOR TALENT

- Competition for talent used to be a narrow concept, confined to student recruiting by elite institutions in a few countries
- The growth of (international) education has resulted in a drastic broadening of this concept
 - Talent stretches across a wide range of aptitude. It is now talent-to-work force requirement
 - The competed for pool has grown to encompass academics (much more broadly) and even administrators
 - The pool of competitors includes many more institutions and also the commercial sector as well as governments
 - Competition has become truly global
- With the transition to a knowledge economy, talent will be competed for in much larger, deeper, and more heated ways

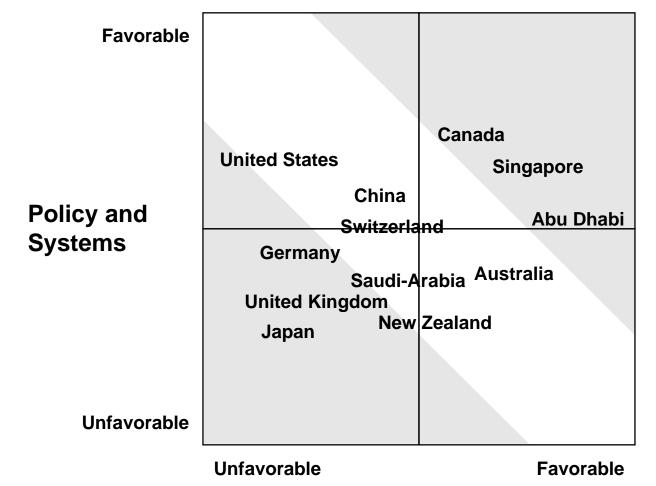
Already a reality, but a sharp acceleration is on its way

HYPER COMPETITION

- The mild mannered and collegial nature of international education is bound to undergo an accelerated culture change (and in many ways already has done so over the last five years)
- The rapid growth of international education participants has begun to amplify competition dynamics (exponential rather than linear)
- A key driver is competition for scarce resources free funding and academic talent
- Growth dynamics indicate a growing supply/demand mismatch for years to come
- As a result, institutions will face a hyper competition situation

Who is really prepared for this impending reality?

IMPLICATIONS FOR NATIONAL COMPETITIVENESS



Notes

- The two axes denote internal/education factors (policy and systems), and external/ societal factors (economics and demographics)
- The ranking scale from unfavorable to favorable denotes general conditions
- The intention is to categorize relative national competitiveness but not to make any specific forecast

Economics and Demographics

Source: ICG (2009 analysis).

ICG CONTACT INFORMATION

Dr. Daniel J. Guhr Managing Director

San Francisco Bay Area Office P.O. Box 262 San Carlos, CA 94070 USA

Phone +1 (619) 295 9600 Fax +1 (650) 620 0080

E-mail <u>guhr@illuminategroup.com</u>
Web <u>www.illuminategroup.com</u>